Loan Shopping: Get the Best Rate!

#### **STEP 1: GET PREPARED**

Talk to your Satsuma Realtor® to learn about the home-buying process. They'll help you understand the next steps.

# **STEP 2: PRE-QUALIFICATION**

Talk to a mortgage lender about what you CAN afford. Get pre-qualified for a loan and amount that works for your budget.

### **STEP 3: HOUSE HUNT**

Start touring homes! Work with your Satsuma Realtor® to find the perfect house for you.

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Location Location Location

Treat your home as an investment

#### **STEP 4: MAKE AN OFFER**

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Submit an offer with the guidance of your Satsuma Realtor<sup>®</sup>. After negotiations, both parties will accept a formal agreement.



## STEP 5: HOME INSPECTION

Avoid unforeseen costs after closing by having an inspector check that major systems such as HVAC, electrical and foundation are in good condition. Bigger Isn't Always Better





#### STEP 6: APPRAISAL AND INSURANCE

Mortgage lender will order an appraisal to make sure the home is worth what you're paying, and will assist in finding appropriate insurance.

# STEP 7: CLOSING

The final step! Hurrah! With the title attorneys, both parties will sign all of the documents and transfer ownership of the property to the buyer.

