

PREP FOR SALE

Make necessary repairs and improvements to maximize your return.

MONEY TALKS

Work with your Satsuma Realtor® to decide on a pricing plan based on market conditions.

Keep house nice and clean for photos and showings!



LIST IT

Identify your home's best selling points, arrange professional photographs, and list it.

SHOWINGS

Accommodate as many showings as possible, whether private tours or open houses.

Consider a virtual tour!



*Curb appeal matters!
A bit of paint goes a long way!*



HOME INSPECTION

The buyer may find issues that affect the sales price. Preparation and proper disclosure is key.

ACCEPTING OFFERS

Negotiate and accept the best offer for you.

Price it right!



APPRAISAL

If the buyer is borrowing money, they will ensure the house appraises at or above the agreed upon purchase price.

CLOSING

Attorneys will transfer the deed, pay off any remaining mortgage balance and closing costs, and finally, write you a check!

